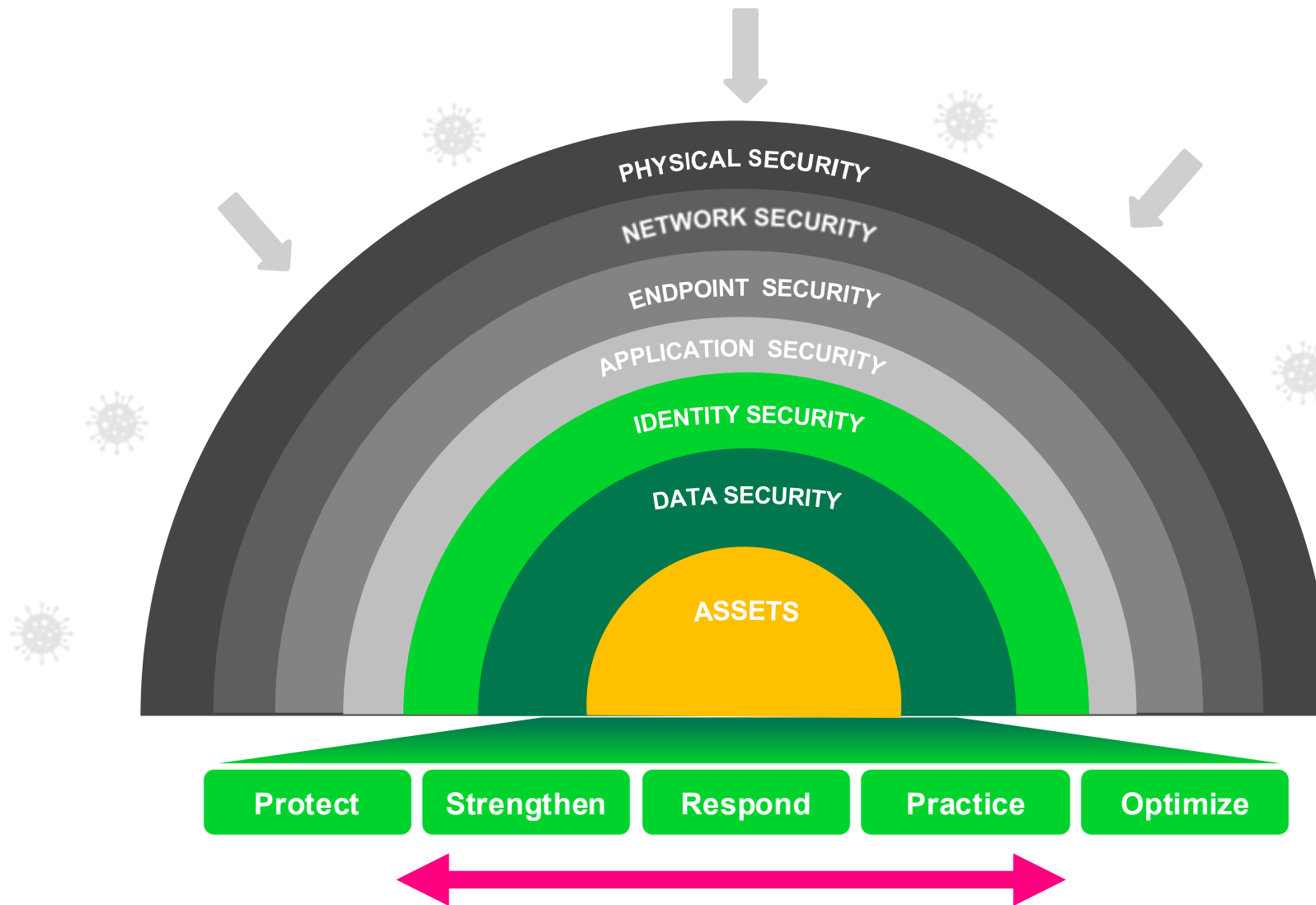


# THE LEADER IN AI-POWERED DATA SECURITY

COHESITY

# Data security underpins cyber resilience



# Customers desire these outcomes



**Increased  
cyber resilience**



**Rapid response  
and recovery**



**Lowered TCO for  
resilience**



**AI insights from  
your data**

# Our mission

To **Protect, secure,** and **provide insights** into the world's data.

The largest organizations rely on us for their **resilience.**



# The Cohesity Data Cloud is how we deliver against our mission



**Data Insights**



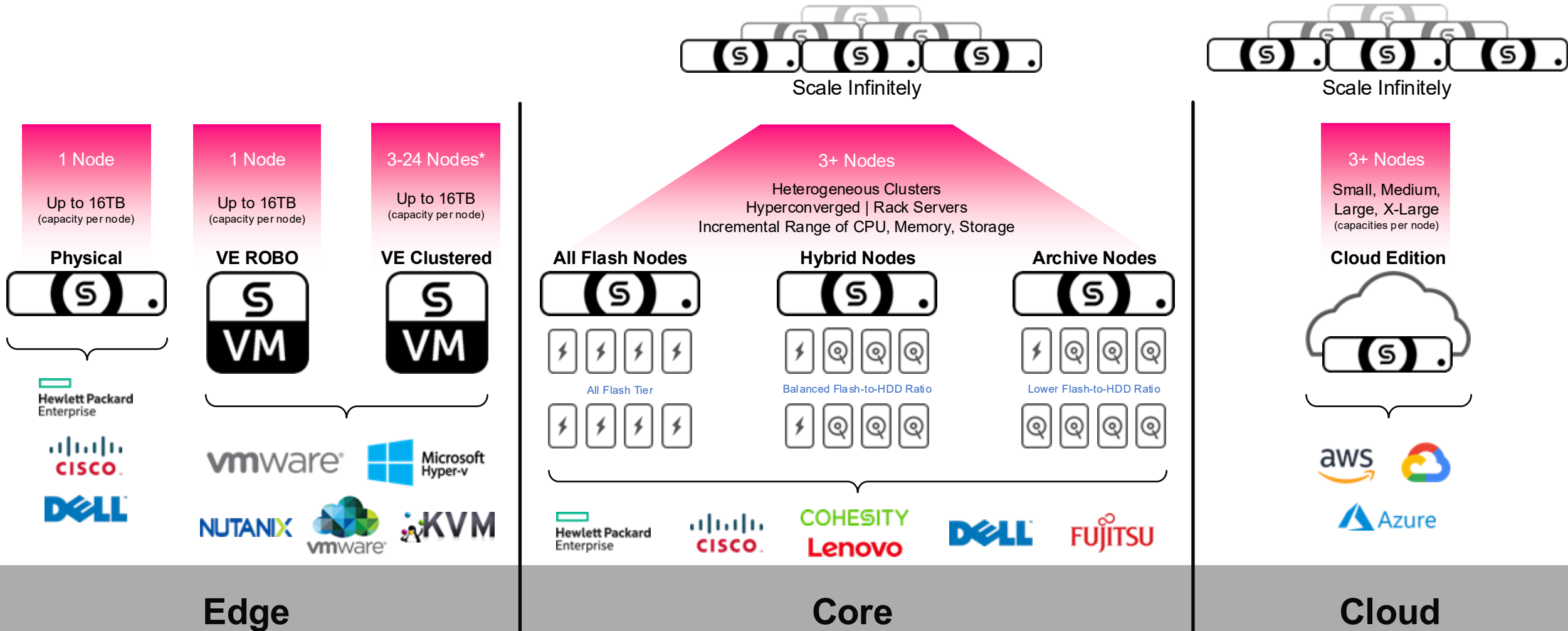
**Data Security**



**Data Protection**

**Data Platform**

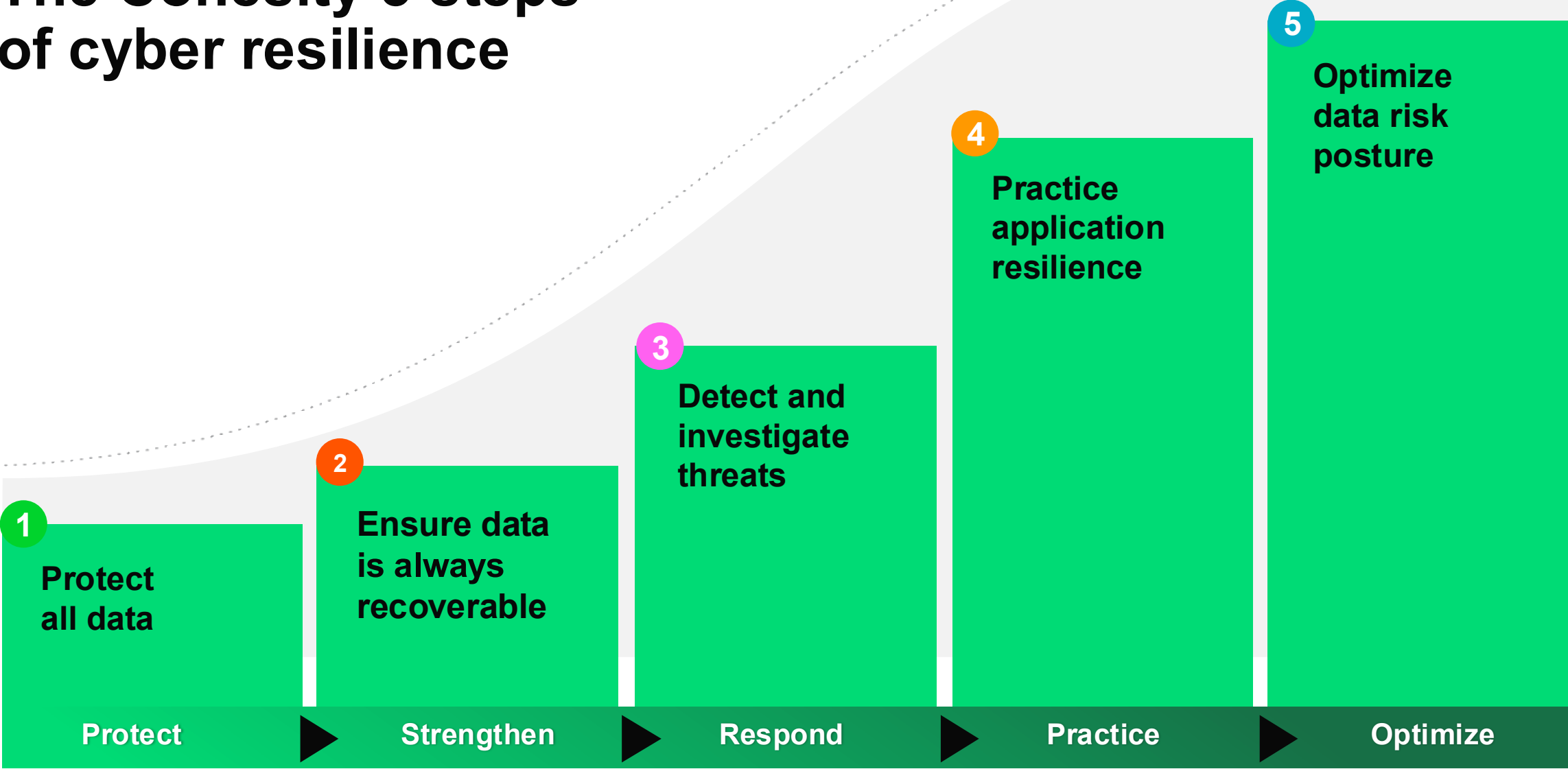
# Ultimate Scale & Flexibility



\*It is possible to scale beyond 24 nodes with support assistance

Link to all certified platform vendors and models are found [HERE](#)

# The Cohesity 5 steps of cyber resilience

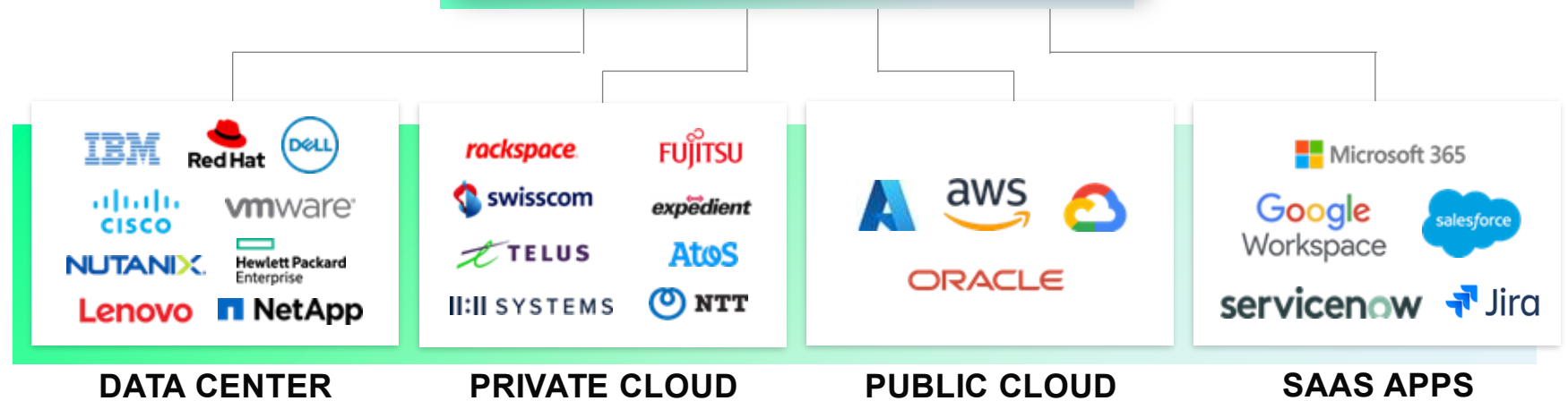


# We protect all data, any workload, anywhere, with one simple management console

**PROTECT**  
SECURE  
INSIGHTS



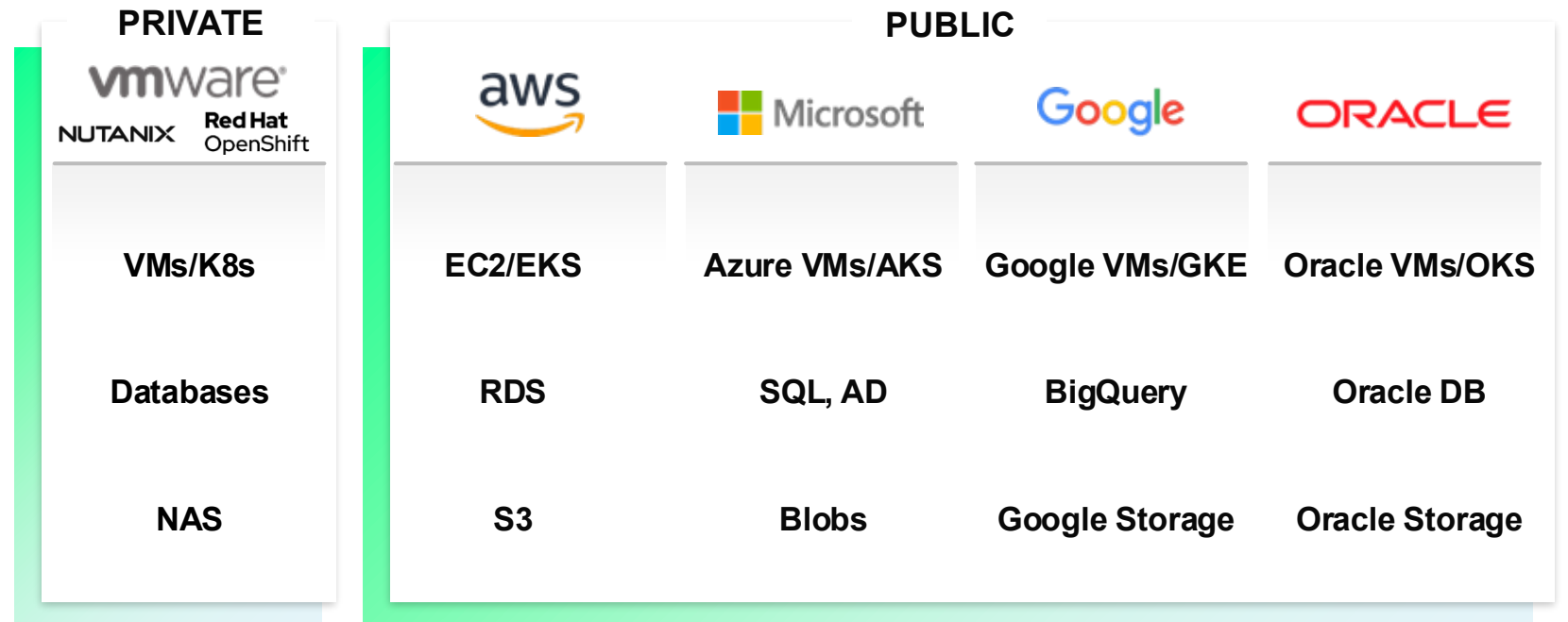
Modern  
Control  
Plane



Workloads of Today and Tomorrow

# We protect cloud workloads of today and tomorrow

**PROTECT**  
SECURE  
INSIGHTS

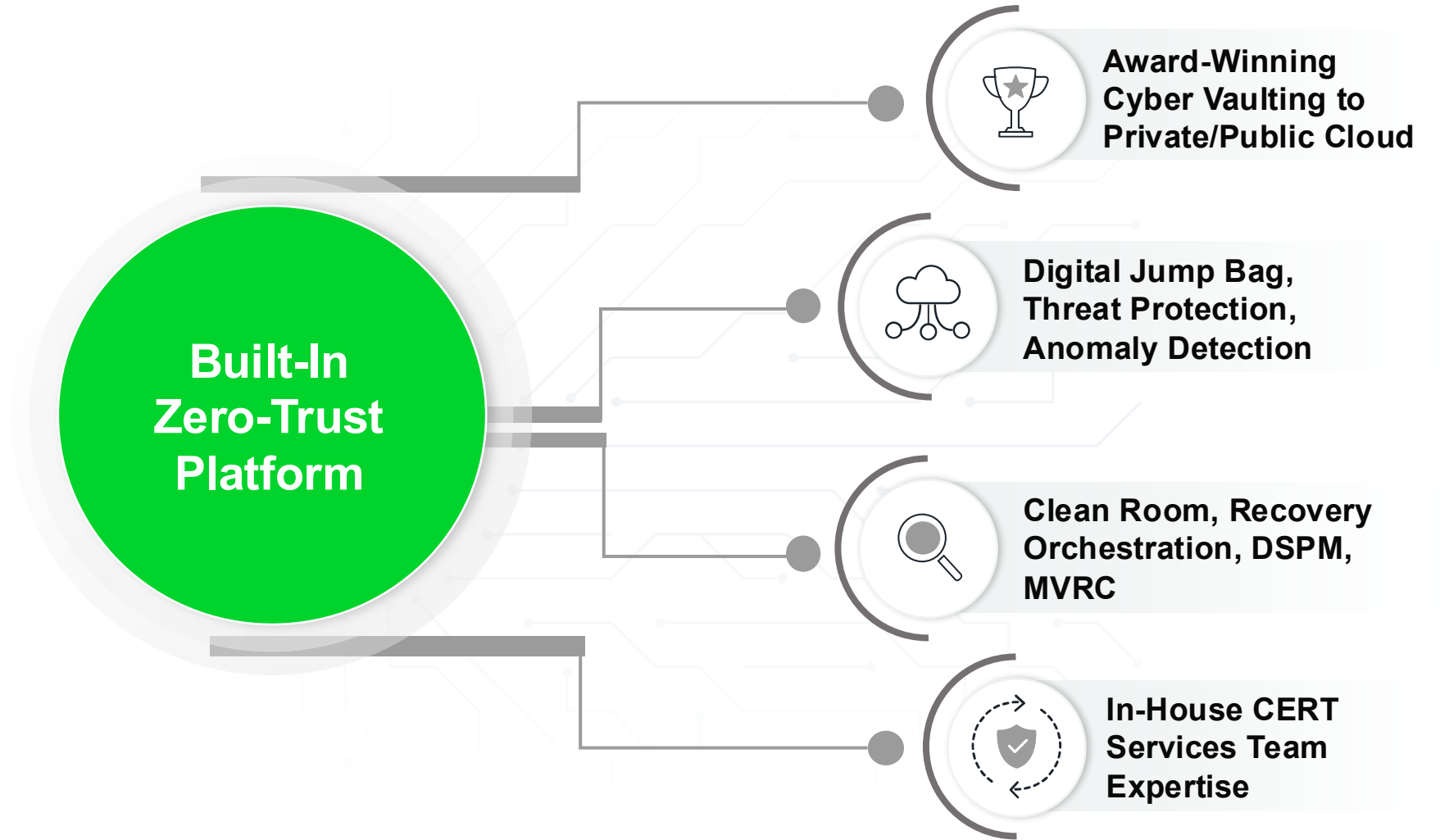


**SAAS APPS**

Microsoft 365 | Salesforce | Google Workspace | JIRA | ServiceNow...

# We secure secondary data with leading capabilities

PROTECT  
**SECURE**  
INSIGHTS



# Extensive security ecosystem and security advisors

PROTECT  
**SECURE**  
 INSIGHTS

### LEADING DATA SECURITY ALLIANCE

### DATA SECURITY POSTURE MANAGEMENT PARTNERS


### SECURITY ADVISORY COUNCIL



**Kevin Mandia**  
 CEO Mandiant,  
 Google Cloud



**Marianne Bailey**  
 Former NSA  
 Exec and DOD CIO/CISO




**Kelly Bissell**  
 Corporate Vice President,  
 Microsoft Security Services




**Alex Stamos**  
 Former CSO,  
 Facebook and Yahoo



**Sheila Jordan**  
 Chief Digital  
 Technology Officer,  
 Honeywell



**Jason Chan**  
 Former VP of  
 Information Security,  
 Netflix



**Laura Mather**  
 Group COO  
 Societe Generale

# Productivity and insights are powered by AI

## Cohesity AI

### Platform

Make better decisions  
faster for daily operations

### Insights

Gain rich insights from  
unstructured, secure data

### Ecosystem

Tap into tools to deliver  
projects faster



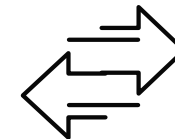
Protect



Secure



Access



Mobility

## Cohesity Data Cloud

# Why our customers win

**1 SPEED**  
Fastest speed of cyber recovery of any DP vendor

**3 SECURITY**  
Built-in zero-trust principles, strongest security capabilities, largest security ecosystem

**5 SAVINGS**  
Lower the TCO to achieve cyber resilience

**2 SCALE**  
Some of the largest data protection estates run on Cohesity

**4 SMARTS**  
First to invent GenAI RAG for secondary data and only DP vendor invested in by Nvidia

# Recognized for industry leadership

Leader: 2025 **Gartner** MQ  
Backup and Data Protection  
Platforms

Outperformer: 2025 **GigaOM**  
Radar Unstructured Data  
Management

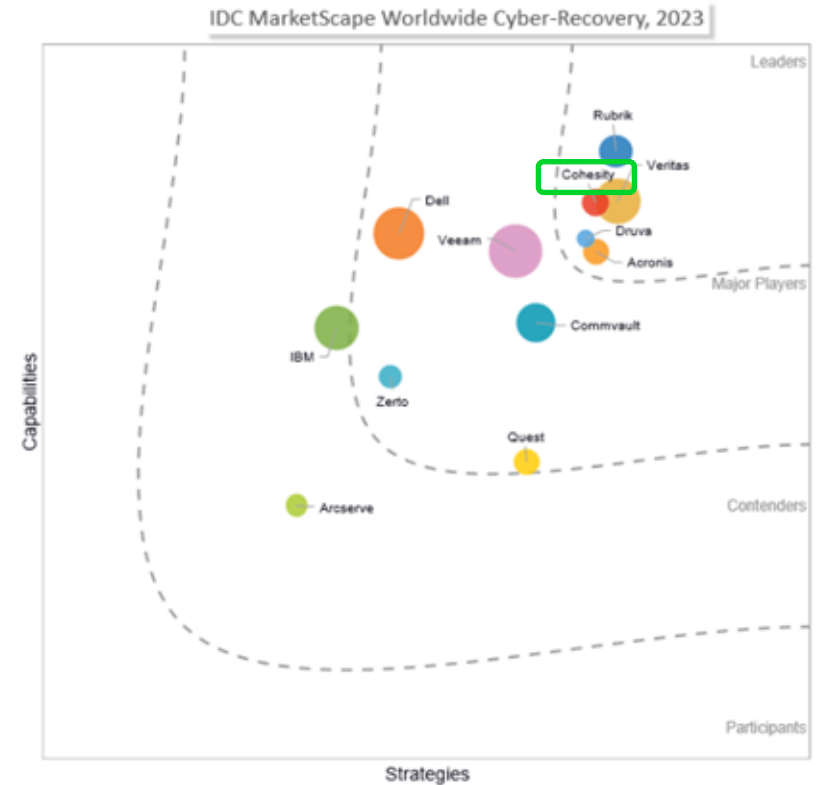
Leader: 2023 **IDC** MarketScape  
Worldwide Cyber-Recovery  
Vendor Assessment



"Gartner Magic Quadrant for Backup and Data Protection Platforms" May 2025



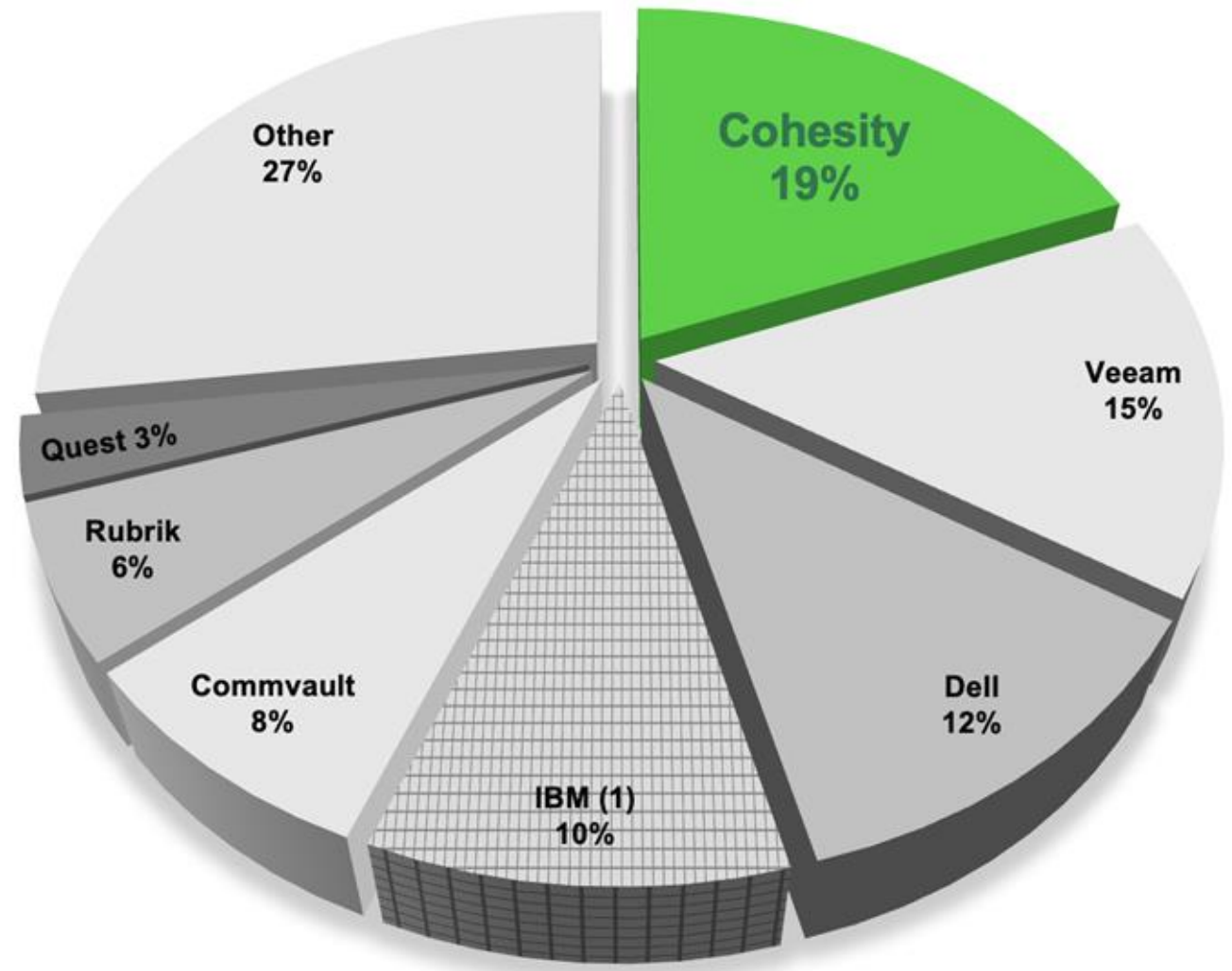
"The GigaOm Radar for Unstructured Data Management" March 2026



"IDC MarketScape: Worldwide Cyber-Recovery 2023 Vendor Assessment" Nov2023

## 2024 Enterprise Backup and Data Protection Market Share

**Cohesity is the #1 backup and data protection market share leader**



# Cohesity is the ONLY company in the data protection space that NVIDIA has invested in

**COHESITY** +  **NVIDIA**

“Our collaboration, and NVIDIA’s investment in our company, is a testament to the promise NVIDIA sees in Cohesity as a leader and innovator in generative AI as evidenced by Cohesity Gaia. Through this collaboration, technology and business executives will have a unique opportunity to leverage the power of generative AI, turning information into knowledge, while keeping their data both compliant and safe.”

“Generative AI is a computing platform shift that’s opened a floodgate of new productivity opportunities for enterprises. We’re working with Cohesity to enable businesses to gain greater value from their data without compromising security or management flexibility.”

**Sanjay Poonen**  
CEO and President  
Cohesity



**Jensen Huang**  
Founder and CEO  
NVIDIA



# IBM has invested in Cohesity to advance customers' cyber resilience

**COHESITY** + **IBM**

“IBM is a powerful partner in the enterprise cloud and IT infrastructure market. They bring decades of expertise to our relationship, in addition to their investment in our business to help fund incremental research and development to offer customers even stronger cyber resilience. We’re thrilled that IBM is working with us as we continue to help combined customers detect threats rapidly and maintain operations during an attack to avoid business interruptions.”

“Data breaches continue to be one of the biggest threats organizations face to advancing business outcomes. We’re excited to deepen our collaboration with Cohesity to bring clients innovative end-to-end software-defined solutions designed to increase their cyber resilience and help avoid business interruptions.”

**Sanjay Poonen**  
CEO and President  
Cohesity



**Ric Lewis**  
Senior Vice President,  
IBM Infrastructure  
IBM



# We meet you where you are to protect your investments

## Cloud and SPs



## Hardware Players



## Security Players



## VARs / Distis



## SI Partners



+ More

+ More

+ More



**The world's leading  
organizations rely on us**

# The leading brands in enterprise and public sector rely on us

**~70%**  
OF THE  
GLOBAL 500



**10/10**

Top Financial  
Services Companies



**10/10**

Top Manufacturing  
Companies



**9/10**

Top Technology  
Companies



**8/10**

Top Healthcare  
Companies



**8/10**

Top Retail  
Companies



**7/10**

Top Energy  
Companies

# The leading enterprise brands and public sector agencies depend on us

Financial Services	Federal & SLED	Healthcare & Pharma	Services & Retail
Energy	Technology	Telecommunications & Media	Manufacturing

# THANK YOU



## COHESITY

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